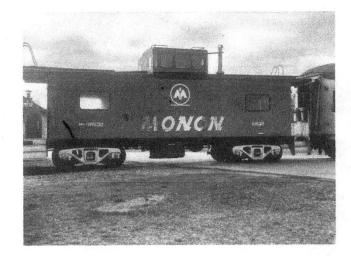


Objective: Source a vendor to produce an HO scale model





- Starting in mid September we began reaching out to various manufacturers
- Field has been whittled down to 3 possibilities
  - Walthers
  - Broadway Limited
  - Paradise Car and Loco



- BLI has essentially backed out by being non-responsive
- Walthers is a LONG lead time to even know if it would get a green light
- Paradise Car and Loco however.....



- Positive responses
- 3D Printed Kit Model, unpainted, with Decals, trucks, and couplers, brass grabs
- Quote received for development, \$424 to do all design work and produce a test print for our review and approval before moving to production.
- Additional charges may apply for redesign of test print, but should be minimal.
- Potential lead time of early summer for production!!



- Will need approval to move forward and provide payment to Paradise Car and Loco
- My recommendation (Wayne) is to do it. With early summer production, we could be selling these kits at the convention this year!
- We could also paint the kits, leave them unassembled, and ask a little more for them. We have options.
- Production numbers are up to us, no need to sit on a bunch of stock as they can always print more if we are selling them good.